

2025 MEDIA KIT

YOUR COMPREHENSIVE GUIDE TO ADVERTISING OPPORTUNITIES WITH THE TEXAS HOSPITAL ASSOCIATION



The **Texas Hospital Association** is the leadership organization and principal advocate for the state's hospitals and health care systems. Based in Austin, THA enhances its members' abilities to improve accessibility, quality and cost-effectiveness of health care for all Texans.

TEXAS + HOSPITALS



The Scope

For the past two years, **The Scope** served as THA's online hub for advocacy news, information and thought leadership related to Texas hospitals and policy issues impacting the health care landscape in Texas.

Since launching in 2022, 150 articles have been published on The Scope, garnering over 100,000 unique pageviews each year.

The Scope Reader Profile

In addition to being hosted on the THA website, which receives over 35,000 unique visits per month, each month's blog articles will also be sent to THA's membership distribution list, which consists of over 5,000 recipients with an average open rate of 46% and an average click through rate of 4.5%. Feature articles will also be posted and promoted across THA's social media platforms.

Demographic Breakdown

C-Suite Hospital Staff

Chief Executive Officers	730
Chief Operating Officers/Chief Admin Officers	115
Chief Financial Officers	229
Chief Nursing Officers	266
Chief Medical Officers/Chief of Staff	140
Other C-Suite Officers (CCO, CIO, etc.)	367
Other Hospital Staff (VPs, Directors, etc.)	.2,505
Hospital Trustees	972
Government/Public Affairs Leaders	380

Total circulation: 5,337

C-Suite 74.6%



NEW IN 2024: The MicroScope LinkedIn Newsletter

Launched in May 2024, The MicroScope is THA's monthly LinkedIn newsletter that repurposes content from The Scope for over 5,800 subscribers that consistently generates over 3,000 article views each month. Hospital Trustees 18.3%

Govt. and public affairs: 7.1%





Advertising and Content Opportunities

On this new digital platform, THA is offering two opportunities for sponsors to get their products and services in front of key decision-makers within Texas hospitals and health systems.

Sponsored Content Post

Sponsored content is a way for advertisers to integrate their messages into the stream of *The Scope* site content. It's also a way to share richer messages or more complex points of view than traditional display advertising.

Sponsored Content Elements

Headline: 5 - 8 words

Subhead or Preview Text: 20 – 30 words of copy that appears ahead of the post and in the e-newsletter.

Author: Include author name and title.

Article Copy: 500 – 800 words in either Word doc or Google doc.

Company Name and Description: Include advertiser name, website and 10 – 20-word description of the company. **Cost per Article:** \$2200

Sponsored Content Rate

THA will offer twelve opportunities per year for sponsors to buy full articles posted to the blog (two per quarter). While the content would be clearly labeled sponsored content, the sponsor would provide a full article for THA to post as a stand-alone article on the blog which will appear on social media and in the monthly recap email. **Cost per Article:** \$2200

In Story Ad Placement

Advertisers will get a hyperlinked display ad placed within a feature article on *The Scope*. Feature articles will be promoted across all THA's social media platforms and will be distributed to members via a monthly Scope e-newsletter. Ads will remain in place for three months.

Ad Rates and Specifications

# of articles	Display Ad
1 article	\$800
3 articles	\$750 each
6 articles	\$700 each
Ad Specs	728 x 90px

Advertising Contact

For sales inquiries, contact:

Vicki Dale

Sr. Director, Business Services Texas Hospital Association Foundation 512-465-1013 vdale@tha.org

For contracts, go to https://www.tha.org/information-for/advertisers/







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Additional Advertising Opportunities and Content

THA Health Care Advocate

THA's most read weekly email!



This advocacy-focused email reaches approximately 4,400 hospital C-suite and government relations employees. Ad space is available in these emails with an opportunity to include a link connected to your advertisement.

Ad Rates and Specifications		
Frequency	Weekly	
Cost	\$650 per ad	
Ad Size	610 x 100 pixels	

THA Education Bulletin: Content Feature



	Ad Rates and Specifications		
	Frequency	Monthly	
Cost		\$780 per month	

A great way to be seen as a subject matter expert with our membership is to share your educational content. The THA Education Bulletin is a monthly emailed newsletter to our membership that provides updates on THA's upcoming educational offerings. The email distribution list includes over 3,000 people chosen from 16 different C-Suite employee types as well as trustees, nurses, compliance staff and finance staff.

This opportunity includes the placement of a link and short narrative about your whitepaper or relevant educational content in an issue of our THA Education Bulletin newsletter.

The THA Education Bulletin publishes by the 1st of each month. All content is due by the first week of the prior month. Please submit your artwork to **jbell@tha.org.**

Quality Quarterly Insights: Content Feature

Does your company provide products or services for clinical leaders or health care providers? Each quarter, THA's Quality & Patient Safety division delivers a quarterly e-newsletter to chief physician, nursing and quality officers, infection prevention professionals, registered nurses, and patient safety professionals with pertinent information, guidance and educational opportunities for clinicians within Texas hospitals.

This opportunity includes the placement of a link and short description about your whitepaper or relevant educational content in an issue of the Quality Quarterly Insights.

HOSPAC Newsletter

The HOSPAC newsletter has a planned distribution to 3,000 THA members in c-suites including HOSPAC donors at other levels within hospital leadership. Don't miss the chance to support the THA political action committee and share your brand and thought leadership with this exclusive group. Your ad would include an image along with a link



Ad Rates and Specifications		
Frequency	Quarterly	
Cost	\$780 per quarter	

to your whitepaper or the URL of your choice. Limited to two, half-page sponsor ads per newsletter.

Cost per newsletter: \$750



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Newsmakers Presenting Sponsorship

A pillar of THA's social media strategy is to recognize and celebrate the work of our member hospitals and the faculty, staff and executives who have dedicated their careers to excellence in health care.

Every month, THA recognizes leaders in Texas hospitals who are making significant executive moves. These "Newsmakers" are highlighted on social media weekly and in a standing article every month on *The Scope*. THA is offering one year-long opportunity for a company to sponsor Newsmakers for the entire year. This is an unmatched opportunity to associate your company's brand with Texas hospitals' executive leadership.

To date, Newsmakers content on LinkedIn has an **average engagement rate of 7%.** This exceeds LinkedIn's average engagement per impression rate of 3.85%.



Benefits

- Company logo on monthly Newsmakers graphic;
- Tagged company mention on LinkedIn every month;
- Display ad on *The Scope's* Newsmakers article, published monthly.

Cost per year: \$10,000

THA's Digital Education Sponsorship

Support THA Education for the entire year!

Benefits

- Exclusive banner ad placement on THA Distance Learning Webpages.
- Exclusive logo/brand presence on all THA Education Bulletins (monthly email publication sent to an average of 5,000 health care leaders across the state) as distance learning sponsor.
- Opportunity to include one whitepaper or other approved sponsor content in monthly THA Education Bulletin.
- Logo/brand presence on education calendar listing in THA magazine (quarterly printed/digital publication sent to THA membership).
- Verbal recognition on all THA webinars.
- Opportunity to introduce speaker at each live digital education session.

- Exclusive logo/brand presence on any printed marketing material for THA webinars.
- Half page ad in THA Annual Conference and Expo onsite program.
- Branded slide to be displayed at THA Annual Conference and Expo.



Cost per year: \$10,000



Website Advertising

The THA website receives over 30,000 unique visits from health care leaders, providers and industry stakeholders per month. You can support Texas hospitals and showcase your brand by placing a linked digital ad on the THA website. Advertisers can either sponsor a digital ad on a page related to their product or service, the home page of *The Scope*, or the THA home page.

Ad Type	Leaderboard Banner Ad (Price per 3 month placement)	Inline Rectangle Ad (Price per 3 month placement)	
Ad Dimensions	728x90 px, 72 DPI	300x250 px, 72 DPI	
File Format	JPG, PNG	GIF, JPG	
Price Per Placement (Home Page)	\$1,400	Not available for home page placement	
Price Per Placement (Scope Home Page)	\$1,000	Not available for home page placement	
Price Per Placement (Related Page)	\$700	\$700	

Advertising & Content Opportunities 2025 Advertising Contract / Insertion Orders

For sales inquiries, contact Vicki Dale at vdale@tha.org



	OMPANY INFORMATION DILLING CONTACT (check if Advertiser receives invoice) List information EXACTLY as you Company: Contact:				
		Contact Contact Phone:			
			Contact Email:		
			*Website: www.		
AGENCY INFORMATION	BILLING CONTACT (check if Agend	cy receives invoice)		
Company:		Contac	:t:		
Address:		City/ST	/Zip:		
Phone:	Fax:	Email:_			
	TORY AD PLACEMENT			SORED CONTENT POST	
Options:	1, 3, or 6 ads		Options:	1 Article	
# of ads:			Cost Per article:	\$2200	
Cost Per Ad:			Number of articles:		
Contract Total:			Contract Total:		
	I CARE ADVOCATE		THA EDUCATION BU	LLETIN CONTENT FEATURE	
Rate:	\$650 per advertisment		Rate:	\$780 per feature	
# of Advertisments:			# of placements:		
Preferred Date(s):			Preferred Month(s):		
Contract Total:			Contract Total:		
WEBSITE	ADVERTISING			Y INSIGHTS CONTENT FEATURE	
Rates:	\$1400/ \$1000/ \$700 per ad		Rate:	\$780 per quarter	
# of Months:			Frequency	Quarterly	
Selected Page:			Preferred Quarters:		
Contract Total:			Contract Total:		
	RS SPONSORSHIP		THA DIGITAL EDU	ICATION SPONSORSHIP	
Rate:	\$10,000 per year		Rate:	\$10,000 per year	
# per year:	Exclusive Sponsorship		# per year:	Exclusive Sponsorship	
Contract Total:			Contract Total:		
HOSPAC NEWSLETTER AD			ITRACT GRAND TOTAL:		
Rate:	\$780 per quarter	Execution of this Advertising Contract/Insertion Order signifies assumption responsibility to pay for all advertising in accordance with the Terms and stated in sections 1-8 (see page 7). *The Texas Hospital Association will invoice your company for the amou		nsertion Order signifies assumption of leg accordance with the Terms and Condition	
Frequency	Quarterly			oice your company for the amounts abov	
Contract Total:		Your	Your company agrees to pay within 30 days of invoice. Cash Discount Available: Take 4% off total if paying by check or ACH		
IF PAYING BY CREDIT CA	RD, PLEASE PROVIDE THE FOLL	OWING INF	ORMATION TO RECEIVE	THE SECURE LINK.	
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Account No. 592313707 ACH or Transit Routing # 114000093

Attn: Robin Jackson PO Box 2756, San Antonio, TX 78299

Terms and Conditions for Texas Hospital Association Advertising Contract/Insertion Order

All advertisements, advertorials, and advertising materials and 1. articles (hereinafter referred to as "advertisements") shall be considered for publication by the Texas Hospital Association (Publisher) upon the representation that the Advertiser or Agency is authorized to publish the entire contents and subject matter there of. All advertisements shall be clearly and prominently identified by trademark or signature of the Advertiser. The words "paid advertisement" shall be printed at the top of any advertisements that, in the sole opinion of the Publisher, may be confused with editorial pages. Acceptance of advertisement for publication does not imply endorsement by the Publisher, its publications or the Texas Hospital Association in any way, except when indicated by the Publisher. The Publisher reserves the sole right to refuse any advertisement that conflicts with the Publisher's public policies or applicable law. Fees collected prior to such refusal shall be returned to the Advertiser or Agency within forty-five (45) days.

If (in the Publisher's sole discretion) an advertisement must be altered or modified for any reason, Publisher may bill Advertiser or Agency for graphic design services at a rate not to exceed sixty dollars (\$60) per hour. Advertisements will not be altered or modified without prior approval of Advertiser or Agency.

- 2 The Publisher is not responsible for errors contained within copy that the Advertiser or its Agency supplies. The Advertiser or Agency shall supply copy and artwork at such time as shall meet the preparation schedule of the Publisher. If the Advertiser or Agency fails to provide advertising material by the deadline, the Publisher will, at its sole discretion, either publish the Advertiser's previous advertisement or publish nothing and bill the Advertiser or Agency for the space. If the Advertiser or Agency provides copy or art work that is considered unacceptable by the Publisher, the Advertiser or Agency will be given five (5) business days to provide acceptable copy or artwork. If the Advertiser or Agency fails to submit acceptable copy or artwork within this specified time frame, the Publisher will, at its sole discretion, either publish the Advertiser's previous advertisement or postpone the advertisement to a later issue provided that revised copy or artwork acceptable to the Publisher is submitted. The Publisher reserves the right to terminate this agreement if acceptable copy or artwork is not provided by the Advertiser or Agency. Advertisement materials will be destroyed by the Publisher one year after the last insertion if disposition instructions are not furnished by the Advertiser or Agency.
- 3. The Publisher shall not be liable for failure to publish or distribute all or any part of any issue because of labor disputes, accidents, fires, acts of God or any other circumstances beyond the reasonable control of the Publisher. This agreement cannot be invalidated by the Advertiser or Agency for wrongful insertion or omission by the Publisher. The Publisher agrees to credit the Advertiser or Agency for all such omissions and improper insertions. The Publisher's liability for any and all errors will not exceed the cost of the space paid for by the Advertiser or Agency.

- 4. In consideration of the Publisher's acceptance of any advertisements for publication, the Advertiser or Agency shall jointly and severally indemnify and save the Publisher harmless from and against any loss or expense, including, without limitation, reasonable attorney's fees or damages resulting from claims or suits based upon the contents or subject matter of such advertisements, including, without limitation, claims or suits for libel, violation of right of privacy, plagiarism and copyright infringement.
- 5. Payment, based upon the current rate card in effect, shall be made within thirty (30) days of invoice date. First-time advertisers or agencies are required to send payment with artwork for the first insertion. The Advertiser or Agency placing the advertisement with the Publisher shall be jointly and severally liable for payment under this contract.

The Advertiser or Agency shall designate a party to receive Publisher's invoice. In the event payment is not made when due, Publisher may terminate the contract. If Advertiser or Agency contracts for a multiple insertion, but does not fulfill the entire contract, Publisher reserves the right to invoice the Advertiser or Agency at the single-insertion rate for any advertisements published. Should Publisher continue to publish the advertisement for the term of the contract, the Advertiser or Agency agrees to pay late charges and interest as permitted by law, as well as the Publisher's expenses of collection and/or attorney's fees; said fee and collection costs not to exceed twenty five (25) percent of the amount due hereunder. If an Agency fails to respond to a notice for payment, the Advertiser shall be responsible for the invoice and any associated collection costs. Returned checks will incur a twenty-five dollar (\$25) fee. Production charges for changes to the advertisement made by the Publisher at the request of the Advertiser or Agency will be billed at the rate of sixty dollars (\$60) per hour, with a minimum charge of thirty dollars (\$30). Account must be current on payments for advertisements to appear in subsequent issues.

- 6. Adequate notice will be given of any rate changes. The Advertiser or Agency is protected at contracted rates for the duration of current contract.
- 7. The Publisher will not be bound by any conditions, printed or otherwise, appearing on order blanks or copy instructions when such conditions conflict with the terms and conditions set forth here. No waiver or modification to the foregoing shall be binding on the Publisher unless agreed to in writing.
- 8. The Advertiser or Agency will be presumed to have read the entire Advertising Contract/Insertion Order and be in agreement with all terms and conditions. Such agreement is indicated by the Advertiser's or Agency's signature on orders placing advertisements with Publisher. This agreement becomes binding when this Advertising Contract/Insertion Order is accepted in writing by the Publisher in writing. This agreement shall be construed under and in accordance with the laws of the State of Texas, and all obligations of the parties created under this Advertising Contract/Insertion Order shall be performable in Travis County, Texas.

Please remit both pages to: Email: vdale@tha.org	Your Signature:	 Date:
Fax: 512-853-4564	THA Representative Signature:	 Date:

Texas Hospital Association Founded in 1930, THA is the leadership organization and principal advocate for the state's hospitals and health care systems. Based in Austin, THA enhances its members' abilities to improve accessibility, quality and cost-effectiveness of health care for all Texans. One of the largest hospital associations in the country, THA represents more than 85 percent of the state's acutecare hospitals and health care systems, which employ some 369,000 health care professionals statewide.

Visit www.tha.org for additional information 🚽 1108 Lavaca, Austin TX, 78701-2180